

# SIA AGM REPORT

November 2021



**CHEMICAL SOLUTIONS.  
COMMON RESPONSIBILITY.**

Tel: +44 (0)7758 118675

Email: [info@solvents.org.uk](mailto:info@solvents.org.uk)

[www.solvents.org.uk](http://www.solvents.org.uk)

# SIA AGM – REPORT AND NEWS

## Introduction: From the Chair, Kevin Morgan

My time (2.5 years in fact) of leading the Association has now come to an end and it has been a privilege to be at the helm. I'd like to thank all our members who have been in contact to support the Association – your messages of support have been invaluable.

Our organisation remains in a very strong position – membership is stable and at its highest level – we welcomed 4 new members of the past year, with Coryton Advanced Fuels being the latest to be added to the community as a Producer Member in August.

I'm delighted to now hand over to the incoming Chair – Andrew Ford of Hayman Group, who now picks up the reins. All the best to you Andrew!



## ...and Welcome from the New Chair – Andrew Ford, Hayman Group

Reflecting on the path ahead, Andrew outlined after the AGM that a key SIA focus moving forward will be:

- Continue to reach out to members and potential members
- Extend the breadth and depth of input into Guidance notes
- Encourage greater synergies between the Board and Technical Committee.

'Sustainability' is a key challenge for the chemicals industry. However, the messaging on climate change is all about reducing emissions, it does not recognise the impact on the chemical industry that this reduction in fossil fuels will have, or how important these chemicals are in maintaining our way of life.

This needs to change to include not only this topic, but to also recognise the incredible work on sustainability & a circular economy that is already underway across the industry to mitigate this risk to modern living.

Everyone in the chemical industry needs to support this message, and the SIA will look to forge alliances with other Associations in the chemical space and work together on delivering this message.

Our industry and the SIA are facing a new landscape – let's make sure we are ready for it!

**Andrew Ford, SIA Chair 2021 – 2023**

## AGM Report

Champney's Mottram Hall in Cheshire was the backdrop for the 35th SIA Annual General Meeting, which took place on the 23rd September.

Attended by SIA Members and guests from 25 companies, delegates enjoyed a series of enjoyable, informative and at times entertaining presentations from experts in the fields of Health & Safety and Sustainability.

First of the speakers for the afternoon session was SIA Chair Kevin Morgan, who reported the activities of the Association for the 2020-21 period and the strategic plan for 2021-22.

On the morning of the AGM we held the first joint meeting of the SIA Board and Technical Committee – fantastic to see the synergies and the discussions coming together to provide input to shape and influence our direction and strategy.

Of course, we know that the solvents sector has been very busy during this pandemic, but we have lots of challenges ahead as the industry shapes up to face future paradigms.

So, what did the 2021 AGM cover?

Let's take a look at the Agenda:

- Approval of Previous Minutes
- Report of the SIA Board
- Approval of the Board Report
- Changes to the SIA Board
- Report of Financial Statements
- Approval of Financial Statements
- Marketing and Member Survey

SIA General Secretary, Andrew Norman then updated Members on the position of the Association's finances and the work of colleagues in the European Solvents Industry Group (ESIG).

The SIA's financial position remains healthy, with budget in place for future projects.



## ESIG Update

One of the key highlights was around building a platform to explain the role of solvents in the industrial ecosystem.



## 2021 HIGHLIGHTS

### New product campaign: Key applications

- New online platform explaining role of solvents in industrial ecosystems selected by the EU Commission
- Film to come 2021
- Calendar 2022 will focus on them



## Our distinguished list of Speakers...

The first of the afternoon guest speakers was Paul Mahoney, who delivered an eye-opening address entitled, 'Journey of Complacency'. Speaking from his own experience following a serious industrial accident that changed his life, Paul highlighted graphically how accidents can happen in the workplace when familiarity with your processes can lead to lapses in concentration.



Paul Mahoney

After the break, David Hughes of NewNormal Consulting returned to the AGM stage to deliver a fascinating insight on what the future is likely to look like as demand for fossil fuels slows down, but demand for petrochemicals, their derivatives and end products increases.

Entitled, '**Petrochemicals – The end of business as usual?**', David explored the five major paradigm shifts of demand patterns, reshoring supply chains, energy abundance, circular economy and advanced manufacturing, all of which will have a huge effect to how we live our everyday lives in the medium to long term.



David Hughes

The final speaker of the day was Dr. Geoff Mackey, Director of Corporate Affairs and Sustainability with chemicals giant BASF. With climate change and sustainability being the current words on everyone's lips, 'The Road to the Sunny Uplands of COP26' was the title of this eagerly anticipated address, which tackled the challenges that our industry faces to provide the raw materials to maintain our quality of life, without having a devastating effect upon our planet.



Dr. Geoff Mackey

SIA General Secretary, Andrew Norman said, 'Despite the challenges we have faced in the past 2 years, the support from the Members and guests at this year's event has been outstanding. It was wonderful to see so many people in person again and we are looking forward to doing more of the same as it becomes safer for us to do so'.

## SIA Members Raise £900 for Isaac's Gift Charity



The traditional SIA Charity Raffle which took place at the 2021 Annual General Meeting, raised £900 for Hampshire-based children's charity, Isaac's Gift.

The charity, which raises money for Southampton Children's Hospital and the blood cancer charity, Anthony Nolan, was set up in memory of little Isaac Baker, who passed away after suffering from a rare genetic condition in 2013.

Isaac's mum, Sophie said, 'We are so grateful to you all and to everyone who bought tickets to raise such a fantastic amount. The money raised will make a real difference to the care which is offered to children with life-limiting illnesses, through the work of Southampton Children's Hospital and Anthony Nolan. As you can imagine, since March 2020, our fundraising options have been severely curtailed, so this donation is incredibly helpful'.

SIA General Secretary, Andrew Norman said, 'We are so pleased to have raised such an amount for Isaac's Gift. Isaac's parents are both employed by an SIA Member company and it's really special that we were able to support such a worthwhile cause.'

Many thanks also to Champney's Mottram Hall, Alcohols Limited, Hayman Group Limited, Elaflex Limited and the SIA for their kind donation of raffle prizes.

If you would like to learn more about the fundraising work taking place every day for Isaac's Gift, follow the Facebook page via the link [Isaac's Gift](#).



Julie Balint of ExxonMobil Chemical presents a cheque for £900 to Isaac's mum, Sophie Clayton on behalf of the SIA.

## SIA Golf Day 2021

The Championship Course at Champney's Mottram Hall was the stage for the 2021 Solvents Industry Association Golf Day, which took place on September 22nd.

Chris Tanner of Exolum was the winner of the 18-hole Stableford competition on the day, taking home the prestigious Roger Haskey Memorial Trophy.

The Team Prize went to Chris Tanner and Elliot Dell (Exolum) David Lochrie (Guest) and Andrew Norman (SIA) and Martin Neal (Barrettine) won the prize for the Longest Drive, which was kindly donated by Elaflex Limited. David Ratcliffe (Elaflex) presented the engraved tankard to Martin Neal. (more photos here on the web site)

SIA General Secretary, Andrew Norman said, 'The SIA Claret Jug has been around for a few years, but we recently made the decision to re-name the trophy in honour of our friend Roger Haskey, who sadly passed away in 2020'. 'Roger was a huge character and a big supporter of the SIA and the Golf Days for many years. We are delighted to be able to remember him in this way', he added.

The dates for the 2022 Golf Day and AGM have been set for the 28th and 29th September at Mottram Hall. For further information, contact Andrew Norman, SIA General Secretary <https://www.solvents.org.uk/contact-us/>



Chris Tanner (Right) receives the Roger Haskey Memorial Trophy from Kevin Morgan

## Board and Member News

Former SIA Chair Kevin Morgan was recognised for his services to the Association by being presented with the traditional silver salver at the Annual General Meeting on 23rd September.

Kevin, Commercial Director of Solvents at Brenntag said, 'I am delighted to be presented with the silver salver. Stepping into the role of Chair following an excellent period under Mark Brunt was daunting yet exciting, I have really enjoyed steering the Association for the past few years. I think we have made some amazing progress, particularly when it comes to new members and marketing. Under the new Chair we have a great plan in place and I am sure that Andrew Ford will lead us even further. Good luck Andrew!'



New SIA Chair Andrew Ford presents the silver salver to Kevin Morgan.

Incoming Chair Andrew Ford of Hayman Group said, 'It was a pleasure to present the traditional chairman's silver salver to Kevin at the AGM in recognition of his hard work and leadership over the last 2 ½ years'.

'I have been involved with the SIA for almost 20 years and sat on the SIA Board of Directors for almost 10, so it is a great honour to take on the role as the next Chair, where I look forward to continuing the excellent work of Kevin, in support of our excellent Association'. He added.

## 2021 Gerald Soane Award Winner

Dr. Stephanie Callens of Hayman Group Limited was awarded the 2021 Gerald Soane Award for her outstanding contribution to Health & Safety at the recent Solvents Industry Association Annual General Meeting and Dinner at Mottram Hall.

A member of the SIA Technical Committee for just 3 years, Stephanie has been instrumental in the production of the SIA's Safe Sampling of Solvents Guidance Note and has led the review of Solvents in Small Packs, along with her assistance with language translation for our information films and the production of a hazards information poster for gin distillers.

Upon receiving the Award, Stephanie said, 'I am truly honoured and grateful to receive the Gerald Soane Award. I am proud to be part of the SIA Technical Committee and contribute to the mission of the Association in promoting a safer environment in the solvent industry.'

SIA General Secretary, Andrew Norman said, 'Stephanie made this a straightforward decision for the SIA Board this year. Her commitment to the Technical Committee over the past three years has been outstanding. We would like to thank Stephanie for the expertise and professionalism she brings to the Association and we are looking forward to working together on many more projects in the future'.



L-R: Andrew Ford, Stephanie Callens, Andrew Norman

## Technical Committee Report

The Technical Committee has been working very hard behind the scenes to bring our members 2 new Guidance Notes. Both Guidance Notes can be found here: [SIA Guidance Notes](#)

### Guidance Note 65 – Safe Handling and Use of Alcohol-based Sanitisers



### Guidance Note 66 – UK REACH Summary Document



This new Guidance from the SIA attempts to collate into one document, the most relevant information for UK companies who may be affected by the changes.

## Training

Our very well supported in-person training is a key element in our success.

Recently we held our face to face training course: An Introduction to the Solvents Industry on 29 September, with 13 delegates attending at the BCEC in Birmingham.

Once again we had very positive feedback and a big thank you goes to our Speaker: Andrew Norman, SIA General Secretary.

*'Very well explained for all levels and benefited from explanations given and the history of solvents'*

*'Great course and industry knowledge from Andrew'*

*'Nice to see other angles within the industry beyond what I know for our company'*

### In July: SIA brought Training to your Office

An in-person training course for 10 delegates from the same SIA Member company and feedback was very positive!

*'An Introduction to the Solvents Industry' course was held at a venue close to the SIA members' offices and delegates found the content really useful – here's what some delegates said:*

*'I enjoyed all of it – was a good pace and very informative'*

*'It gave great reminders and something new as well'*

*'Thank you for helping me understand SBP products – had a really good day and enjoyed it'*

## SIA Films

Kevin Morgan in his address as Chair, also highlighted the SIA Safety Films collaboration with the European Solvents Industry Group (ESIG) on a number of safety film productions:

- SIA Safety Films – Multi-lingual versions
- Safe Loading and Transportation of Bulk Solvents by Road
- Solvents and the Safe Use of Gloves
- Solvents and Static Electricity
- Solvents and IBCs
- Safe Handling of Solvents
- So, You Think You Know About Solvents?

In November 2020 the SIA launched: 'So You Think You Know About Solvents?' This film was to highlight the essential applications of solvents in today's society.



## Solvents and Static Electricity

Stop Press!! Look out for an update to this safety film, work on which commences in the Autumn.

**Collaboration** is key to our success and we've successfully worked over the past 12 months with:

Department for International Trade	 Department for International Trade
Defra	 Department for Environment Food & Rural Affairs
Environment Agency	 Environment Agency
Department for Business, Energy and Industrial Strategy	 Department for Business, Energy & Industrial Strategy
ESIG	 ESIG
HMRC	 HM Revenue & Customs

...attending calls, briefings and discussions to ensure the voice of the Solvents Industry is heard and recognised.

## Member Company News

The Association's membership is strong and we'd like to thank our members for their support:

Announcing the 4 New Members in 2021:

August 2021: The SIA was delighted to welcome Essex-based Coryton Advanced Fuels as the latest company to join the Association as a Producer Member.



For further details, visit the Coryton website at [www.coryton.com](http://www.coryton.com)

MannTek AB, the World market leader in the manufacture of Dry Disconnect and Safety Breakaway couplings joined in July 2021 as an Associate Member.



For further information about MannTek products and services, visit the website <https://www.manntek.se/>

Carbis Loadtec Group Limited joined in June 2021.



To find out more about Carbis Loadtec, visit their website at [www.carbisloadtec.com](http://www.carbisloadtec.com)

In January 2021 we welcomed Sunbury-on-Thames based Expo Technologies as an Associate member.



For further information on the work of Expo Technologies, visit the Website [www.expoworldwide.com](http://www.expoworldwide.com)



## Marketing

Marketing is a key part of our strategy to increase the Association's profile and in 2021 we have already issued 2 Newsletters and now we are updating the members with the AGM report.

Our LinkedIn page now has over 1265 followers and is our shop window for news and updates.

## Website

To further enhance the visitor journey, we are planning to revisit the design and dive into the page stats to look at page visit levels and bounce rates so we can focus on the pages with traffic and look to further enhance the content.

## 2021 Members Survey

In September, our second Members Survey highlighted that the Association continues to deliver what our Members are looking for. The focus was to assess how members evaluate the SIA service/ideas for moving forward and overall feedback was very positive. Here's a few highlights.

### Services:

Members are very appreciative of:

- Technical Advice Service offered;
- Industry Best Practice – in terms of films and Guidance Notes;
- Advocacy (representation to Regulators and Government bodies);
- Updates and Support during Brexit process.

In addition, the AGM Speakers are considered to be relevant and much appreciated along with the well-received Training Courses.

With regards to the Films and Guidance Notes:

All the films and Guidance Notes were considered very helpful and particularly mentioned were:

- So, you think you know about solvents?
- Solvents and IBCs
- Static electricity
- Guidance Note 51

Overall, very supportive comments were received about the work of the SIA:



## So, what's in store for 2022?

The Association has a number of key areas to focus on:

### Plan for 2021-22

- Continue to use films to promote positive uses of solvents
- Raise public profile of these uses to a wider audience
- Maintain strong and growing profile on Social Media
- Proactive approach to potential new Members
- Complete and re-issue Static and Gloves Films
- Website upgrade (Last updated 2015)
- Re-introduce training courses (UK & Europe)
- Implement actions from 'Thinktank' sessions
- Update SIA Articles of Association



#### Marketing:

- Promote the positive role of solvents through the films
- Maintain a strong position on social media
- Reach out to identify new members
- Review the web site to ensure it meets key objectives
- Films and Guidance Notes focus
- Articles of Association update

### Dates for the Diary 2022

Spring Dinner – 24 March 2022 in London

2022 SIA Golf Day – Wednesday 28th

September – Champney's Mottram Hall

2022 AGM – Thursday 29th September –  
Champney's Mottram Hall

### And finally...

Thank you!

Any Trade Association is only successful if it receives the ongoing support of its members. We would like to thank all of our members, including those who were not able to attend the AGM.

The Chair Kevin Morgan expressed a big thanks to Andrew Norman, our General Secretary who has very successfully supported the SIA through 2020-2021 and brought us to the end of the year in fantastic shape. Andrew has kept us all on track, ensured all the Association's activities and action points are followed up and helped ensure the Association starts 2022 in fantastic shape. Well done!

# Members

